



M&A, Funding & JV Opportunities July 2021

Business for Sale

| Sector | Location | Sales |
|---|--------------------|-------------|
| Precision Fabrication & Thermal Insulation Solutions Ref (678) | Sth England | £3M+ |

Working with multiple specialist vehicle operations of OEM manufacturers and independent experts this business has a World-class customer base. Well established, highly profitable, a strong operational mgt team in place and a growing business. Skillsets suited to other sectors including Aerospace, Defence, Medical and Energy. Owners seeking to retire/concentrate on other activities.

Businesses Sought

| Sector | Location | Sales |
|---|-----------------|------------------|
| Pressing/Stamping Business Ref (684) | Midlands | £2.5m/£3m |

Midlands based Group seeking to acquire a successful business in the Pressings /Stamping sector. Flexible on ownership transition.

| Sector | Location | EBITDA |
|--|-----------------------------|---------------|
| Business Services/Software/Healthcare Ref (682) | London/Home Counties | £750K+ |

Private Investor seeking to acquire retirement situations (majority to full exits) that require a management solution. The business of £3m+ sales pa with a secondary management team, recurring/repeat revenue theme, low risk and scalable. Retirement, owner exit, corporate carve out.

| Sector | Location | EBITDA |
|---|-----------|-------------|
| B2B SaaS/Services Orientated Ref (679) | UK | £1m+ |

Private Investor Group seeking to acquire a successful business in outsourced services with contractual revenues of a min of 50% of annual revenue. Flexible on ownership transition.

Fund Raising/Private Equity Sought

Sector

Dog Grooming App (ref 680)

Location

London

Fund Raising

£250k

The UK's first app for finding, booking and reviewing your local dog groomer. A subscription and e-commerce model, the go to app intends to become the gold standard of dog groomers. Seeking funding of up to £250k to accelerate marketing of the App and Platform. *Eligible for SEIS/EIS.*

Exit Strategy - Sector/Industry Sale

Sector

Smart Building as a Service (ref 685)

Location

Sth England

Fund Raising

up to £900k

Opportunity to provide a Smart Building Service for major companies where all devices can be connected to create "one point of contact" for all support, maintenance & optimisation. Instant access to all devices connected Worldwide. The global Smart office market is valued at USD27 billion in 2020 and is expected to reach USD 66 Billion in 2026, a growth rate of 12.9% pa. Currently profitable, seeking £900k to develop the platform. *Eligible for EIS.*

Exit Strategy - Sector/Industry Sale

Sector

Vinyl Records (ref 683)

Location

London

Fund Raising

£300k

A younger audience is a key driver of vinyl resurgence - today, under 35s account for over 40% of vinyl purchasers. The Company is launching a Gift and Subscription Box service for vinyl music fans and lovers. The £150m UK vinyl record market is a massive niche and been skyrocketing since 2010, with the last 5 seeing an average of 19% yoy growth. ^[SEP]In 2020 1.8m people bought records in the UK (some 5m records sold). ^[SEP]The UK market is worth over £150m, with the global market set to break \$1bn this year ^[SEP]Raising £300k. *Eligible for EIS.*

Exit Strategy - Sector/Industry Sale

JV Opportunity

Sector

**Accelerating Innovative Technology
(Ref 621)**

Location

London

Fund Raising

> £5m

The Shoreditch Accelerator Ltd, the most innovative accelerator in the UK, is seeking to partner with a **Family Office** or **HNW** private investor providing the opportunity to engage with early stage companies. For more info <mailto:paul.finnigan@theshoreditchpartnership.co.uk>

Other Opportunities We may not have included larger M&A opportunities that due to their profile may easily be identified. Please contact us if you are looking to acquire or sell a business in the £10M+ annual turnover range.

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