



M&A, Funding & JV Opportunities May 2021

Fund Raising/Private Equity Sought

Sector	Location	Fund Raising
Dog Grooming App (ref 680)	London	£100k

The UK's first app for finding, booking and reviewing your local dog groomer. The go to app, working to become the gold standard of dog groomers through a rating system providing dog owners with the opportunity to interact with the dog Groomer plus booking and services. A subscription and e-commerce model. Seeking funding of up to £100k to accelerate marketing of the App and Platform. *Eligible for SEIS.*

Exit Strategy - Sector/Industry Sale

Sector	Location	Fund Raising
Smart Building as a Service (ref 685)	Sth England	£950k

Developing a single unified and holistic platform (hardware/software) within a Smart Building where all devices can be connected to create "one point of contact" for all support, maintenance & optimisation and instant access to all devices connected Worldwide. The global Smart office market is valued at USD27 billion in 2020 and is expected to reach USD 66 Billion in 2026, a growth rate of 12.9% pa. Raising £950k. *Eligible for EIS.*

Exit Strategy - Sector/Industry Sale

Sector	Location	Fund Raising
Vinyl Records (ref 683)	London	£300k

The £150m UK vinyl record market is a massive niche and been skyrocketing since 2010, with the last 5 seeing an average of 19% yoy growth. In 2020 1.8m people bought records in the UK (some 5m records sold). The UK market is worth over £150m, with the global market set to break \$1bn this year. A younger audience is a key driver of vinyl resurgence - today, under 35s account for over 40% of vinyl purchasers. The company is launching a Gift and Subscription Box service for vinyl music fans and lovers. Raising £300k. *Eligible for EIS.*

Exit Strategy - Sector/Industry Sale

Businesses Sought

Sector	Location	Sales
Pressing or Stamping Business(684)	Midlands	£2.5m/£3m
Midlands based Group seeking to acquire a successful business in the Pressings /Stamping sector. Flexible on ownership transition.		

Sector	Location	EBITDA
Business Services/Software/ Healthcare Ref (682)	London/Home Counties	£750K+
Private Investor seeking to acquire retirement situations (majority to full exits) that require a management solution. The business sought, £3m+ sales pa, has a secondary management team, recurring/ repeat revenue theme, low risk and the element of scalability. Retirement, owner exit, corporate carve out.		

Sector	Location	EBITDA
B2B SaaS/Services Orientated Ref (679)	UK	£1m+
Private Investor Group seeking to acquire a successful business in outsourced services with contractual revenues of a min of 50% of annual revenue. Flexible on ownership transition.		

Sector	Location	Funds Under Mgt
IFA Firms (ref 677)	London	£500m+
Fund Management Boutique seeking to acquire/invest in IFA firms with Discretionary Funds under Mgt.		

JV Opportunity

Sector

Accelerating Innovative Technology
(ref 621)

Location

London

Fund Raising

> £5m

The Shoreditch Accelerator Ltd, the most innovative accelerator in the UK, is seeking to partner with a **Family Office** or **HNW** private investor providing the opportunity to engage with early stage companies.

Following the successful funding of its first 3 Cohorts the Company will engage with a further 8 to 10 companies and/or entrepreneurs, primarily within the Fintech, Regtech, IOT and Blockchain/DLT space. For more info <mailto:paul.finnigan@theshoreditchpartnership.co.uk>

Other Opportunities We may not have included larger M&A opportunities that due to their profile may easily be identified. Please contact us if you are looking to acquire or sell a business in the £10M+ annual turnover range.

Page 3 of 3