



M&A, Funding & JV Opportunities November 2022

Businesses Seeking an M&A Strategy

All Sectors

We act for owners of profitable businesses, looking to exit or grow by acquisition. For a confidential discussion on achieving your exit ambitions; Contact me at junefinnigan@hoareworth.com.

Businesses Sought

Sector

Mfr/Industrial b2b (Ref 697)

Location

UK

Sales

£5M+

Seeking to acquire an Owner managed business with recurring revenue in testing/inspection/supply of regular products to Tier2 or Tier1 in Automotive/Aerospace/Space/Energy sectors.

Sector

Products/Services to High End
& Racing Cars (Ref 695)

Location

UK

Sales

£1-10M

Companies providing products/services to High End and Racing Cars typically the race teams of the major OEMs or makers of High performance Road Cars.

Sector

Aerospace/Engineering (Ref 694)

Location

UK

Sales

£2m +

Seeking predominantly Aerospace Engineering companies to add to a growing business portfolio. Turn Arounds or Going Concerns considered.

Sector

Engineering & Industrial (Ref 691)

Location

UK and Europe

Sales

£10M +

International Group seeking to acquire businesses in: Pump Solutions
Industrial Winch, Hoists and Gearbox Product ID, Electronic Technologies
Energy Products, Refrigeration Display, Coolers & Freezers.

Businesses Sought cont/

Sector	Location	Sales
Law, Trade Mark & Patent Agent Firms (Ref 693)	UK	Any
Any size law firms, Trade Mark or Patent Agents. Specialists in shipping or Immigration. Not property. Possibly Accountancy Firms in most jurisdictions.		

Sector	Location	Sales
All Sectors	UK/Ireland	£2M +
Companies looking to raise Growth Capital or Equity Release, partial or full. £600K to £3M EBITDA.		

Funding sought

We are aware of a number of UK based pre-seed and seed funding opportunities up to £300k (usually at a min of £50k). Please contact us with your sector/type of preference.

JV Opportunity

Sector	Location	Fund Raising
Accelerating Innovative Technology (Ref 621)	London	> £10m

The Shoreditch Accelerator Ltd, the most innovative accelerator in the UK, is seeking to partner with a **Family Office** or **HNW** private investor providing the opportunity to engage with early stage companies. For more info <mailto:paul.finnigan@theshoreditchpartnership.co.uk>

Other Opportunities We may not have included larger M&A opportunities that due to their profile may easily be identified. Please contact us if you are looking to acquire or sell a business in the £10M+ annual turnover range.