



## M&A, Funding & JV Opportunities Spring 2024

### Business for Sale

Sector	Location	Annual Sales
<b>Motorsports &amp; Specialist Vehicle Engineering Solutions ref 700</b>	<b>Sth England</b>	<b>£5M+</b>

Precision Fabrication and Thermal Insulation solutions to the Motorsport and Automotive sectors. Working with multiple specialist vehicle operations of OEM manufacturers and independent experts this business has a World-class customer base. Well established, highly profitable, a strong operational mgt team in place and a growing business. Skillsets suited to other sectors including Aerospace, Defence, Medical and Energy. EBITDA £800k+.

Sector	Location	Annual Sales
<b>EMS Solutions Providers ref 702</b>	<b>Scotland</b>	<b>£6M+</b>

A world class EMS, Systems Wiring, Design & Test solutions provider led by a team highly experienced in electronics manufacturing and design; focused on delivering low cost, high quality electronic systems manufacturing solutions for our customers. Reason for Sale: phased Retirement

### Businesses Seeking an M&A Strategy

#### All Sectors

We act for owners of profitable businesses, looking to exit or grow by acquisition. For a confidential discussion on achieving your exit ambitions;

Contact me at [junefinnigan@hoareworth.com](mailto:junefinnigan@hoareworth.com)

### Businesses Sought

Sector	Location	ARR
<b>Software b2b (Ref 701)</b>	<b>UK + Europe</b>	<b>£3M+</b>

Seeking to acquire an Enterprise Software business with 80%+ recurring revenue. Cloud or on premises.

## Businesses Sought

Sector	Location	Sales
<b>Mfr/Industrial b2b (Ref 697)</b>	<b>UK</b>	<b>£5M+</b>
Seeking to acquire an Owner managed business with recurring revenue in testing/inspection/supply of regular products to Tier2 or Tier1 in Automotive/Aerospace/Space/Energy sectors.		

Sector	Location	Sales
<b>Aerospace/Engineering (Ref 694)</b>	<b>UK</b>	<b>£2m +</b>
Seeking predominantly Aerospace Engineering companies to add to a growing business portfolio. Turn Arounds or Going Concerns considered.		

Sector	Location	Sales
<b>Engineering &amp; Industrial (Ref 691)</b>	<b>UK and Europe</b>	<b>£10M +</b>
International Group seeking to acquire businesses in: Pump Solutions Industrial Winch, Hoists and Gearbox Product ID, Electronic Technologies Energy Products, Refrigeration Display, Coolers & Freezers.		

Sector	Location	Sales
<b>Law, Trade Mark &amp; Patent Agent Firms (Ref 693)</b>	<b>UK</b>	<b>Any</b>
Any size law firms, Trade Mark or Patent Agents. Specialists in shipping or Immigration. Not property. Possibly Accountancy Firms in most jurisdictions.		

Sector	Location	Sales
<b>All Sectors</b>	<b>UK/Ireland</b>	<b>£2M +</b>
Companies looking to raise Growth Capital or Equity Release, partial or full. £600K to £3M EBITDA.		

## JV Opportunity

Sector	Location	Fund Raising
<b>Accelerating Innovative Technology (Ref 621)</b>	<b>London</b>	<b>&gt; £10m</b>

The Shoreditch Accelerator Ltd, the most innovative accelerator in the UK, is seeking to partner with a **Family Office** or **HNW** private investor providing the opportunity to engage with early stage companies. For more info <mailto:paul.finnigan@theshoreditchpartnership.co.uk>

**Other Opportunities** We may not have included larger M&A opportunities that due to their profile may easily be identified. Please contact us if you are looking to acquire or sell a business in the £10M+ annual turnover range.